

## Member Company Information

Company Name \_\_\_\_\_  
 Mailing Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Postal Code \_\_\_\_\_ Country \_\_\_\_\_  
 Website \_\_\_\_\_

## Primary Membership Contact Information

(By providing contact information on this application, the Primary and Secondary Membership Contacts agree to receive member value communications as specified in the Member Contact Policy which can be found on our website.)

First Name \_\_\_\_\_ Last Name \_\_\_\_\_  
 Job Title \_\_\_\_\_  
 Telephone (Include Country / Area Code) \_\_\_\_\_ Fax (Include Country / Area Code) \_\_\_\_\_  
 Mobile Phone (Include Country / Area Code) \_\_\_\_\_ Email \_\_\_\_\_  
 Mailing Address (if different from company) \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Postal Code \_\_\_\_\_ Country \_\_\_\_\_

## Secondary Membership Contact Information

First Name \_\_\_\_\_ Last Name \_\_\_\_\_  
 Job Title \_\_\_\_\_  
 Telephone (Include Country / Area Code) \_\_\_\_\_ Fax (Include Country / Area Code) \_\_\_\_\_  
 Mobile Phone (Include Country / Area Code) \_\_\_\_\_ Email \_\_\_\_\_  
 Mailing Address (if different from company) \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Postal Code \_\_\_\_\_ Country \_\_\_\_\_

## Company Annual Business Volume (one calendar year)

Please indicate your company's annual produce / floral business volume including all subsidiaries, affiliates, or divisions. All figures shown in U.S. dollars. Pricing valid January 1, 2023, through December 31, 2023.

**Please select the appropriate supply chain segment and corresponding membership dues from one of the sections below:**

### PRODUCE COMPANY

- Exporter
- Fresh-Cut Processor
- Grower-Shipper / Packer
- Importer
- Produce Broker
- Produce Wholesaler-Distributor

#### Gross Annual Produce / Floral Related Sales

- Less than US \$500,000
- US \$500,000-2.5 million
- US \$2.5-5 million
- US \$5-10 million
- US \$10-25 million
- US \$25-50 million
- US \$50-100 million
- US \$100-200 million
- US \$200-300 million
- US \$300-500 million
- US \$500 million-1 billion
- US \$1 billion & above

#### Membership Dues

- US \$1,990
- US \$2,150
- US \$2,625
- US \$3,395
- US \$4,535
- US \$7,955
- US \$12,870
- US \$21,105
- US \$29,480
- US \$44,350
- US \$48,485
- US \$53,850

*More options on the reverse side*

## BUSINESS SOLUTION PROVIDERS

- Agricultural Chemicals
- Agricultural Inputs
- Business Services
- Data Management / Software / Technology Provider
- Financial Services Provider
- Food Safety / Testing / Auditing Consultation
- Non-Produce Item Supplier
- Packaging Materials Provider
- Packing & Packaging Equipment Provider
- PR / Marketing / Advertising Services
- Processing Equipment Provider
- Sanitation Supplies & Equipment Provider
- Trade Media
- Transportation / Logistics Provider

### Gross Annual Produce / Floral Related Sales

- Less than US \$500,000
- US \$500,000-1 million
- US \$1-3 million
- US \$3-5 million
- US \$5-10 million
- US \$10-50 million
- US \$50 million & above

### Membership Dues

- US \$2,305
- US \$2,730
- US \$4,120
- US \$6,955
- US \$9,080
- US \$10,415
- US \$13,675

## RETAIL-FOODSERVICE

- Convenience Operator
- eCommerce / Online / Meal Kits
- Foodservice Operator
- Supermarket Operator
- Wholesale Grocer

### Gross Annual Produce / Floral Related Purchases

- Less than US \$10 million
- US \$10-50 million
- US \$50-100 million
- US \$100-500 million
- US \$500 million-1 billion
- US \$1 billion & above

### Membership Dues

- US \$630
- US \$1,055
- US \$1,960
- US \$3,355
- US \$4,825
- US \$5,775

## ALLIED ORGANIZATION

- Commodity Board
- Industry Association
- Non-Profit Organization
- State Department of Agriculture
- Wholesale Terminal Market

### Gross Annual Produce / Floral Related Budget

- Less than US \$100,000
- US \$100,000-500,000
- US \$500,000-1 million
- US \$1-3 million
- US \$3-5 million
- US \$5 million & above

### Membership Dues

- US \$1,055
- US \$1,820
- US \$2,455
- US \$4,350
- US \$7,405
- US \$12,810

## SPECIAL CONTRIBUTIONS Join fellow industry leaders in helping grow the produce business for the future!

### Food Safety Advocacy Fund

The association is committed to providing expertise and leadership to promote food safety within the industry and with government and regulatory groups.

- US \$2,500
- US \$1,500
- US \$500

### The Foundation for Fresh Produce

The vision of the foundation is to grow a healthier world through improved access and support from the produce industry.

- US \$1,000
- US \$1,500
- US \$2,000
- Other: US \$ \_\_\_\_\_

## PAYMENT INFORMATION\*

By submitting this application, I understand the membership year runs January 1, 2023, through December 31, 2023. Membership benefits will begin upon receipt of dues payment and be retroactive to the 1st of the month in which dues are paid through December 31, 2023. Membership dues will be prorated when joining after January 31. Companies will be invoiced for annual membership renewal at end of year.

Annual membership dues and contributions: US \$ \_\_\_\_\_

- Check enclosed. (U.S. funds drawn on U.S. bank only.)  
Check payable to International Fresh Produce Association.
- ACH
- Wire Transfer
- MasterCard                       VISA                       American Express

Account # \_\_\_\_\_ Expiration Date \_\_\_\_\_  
Name on Card \_\_\_\_\_ CVV \_\_\_\_\_

\*Please contact Finance at +1 (302) 738-7100, ext. 5 or [accountreceivable@freshproduce.com](mailto:accountreceivable@freshproduce.com) for wire transfer and ACH details.

*Ninety percent of membership dues payment is deductible as an ordinary business expense. Restrictions on deductibility are imposed as a result of association lobbying activities. We estimate that the non-deductible portion of your 2023 membership dues, the portion that is allocated to lobbying, is 10%. Membership dues payments are not tax deductible as charitable contributions. Membership dues are payable annually on January 1.*