

Member Company Information

Company Name _____
 Mailing Address _____
 City _____ State _____ Postal Code _____ Country _____
 Website _____

Primary Membership Contact Information

(By providing contact information on this application, the Primary and Secondary Membership Contacts agree to receive member value communications as specified in the Member Contact Policy which can be found on our website.)

First Name _____ Last Name _____
 Job Title _____
 Telephone (Include Country / Area Code) _____ Fax (Include Country / Area Code) _____
 Mobile Phone (Include Country / Area Code) _____ Email _____
 Mailing Address (if different from company) _____
 City _____ State _____ Postal Code _____ Country _____

Secondary Membership Contact Information

First Name _____ Last Name _____
 Job Title _____
 Telephone (Include Country / Area Code) _____ Fax (Include Country / Area Code) _____
 Mobile Phone (Include Country / Area Code) _____ Email _____
 Mailing Address (if different from company) _____
 City _____ State _____ Postal Code _____ Country _____

Company Annual Business Volume (one calendar year)

Please indicate your company's annual produce / floral business volume including all subsidiaries, affiliates, or divisions. All figures shown in U.S. dollars. Pricing valid January 1, 2022, through December 31, 2022.

Please select the appropriate supply chain segment and corresponding membership dues from one of the sections below:

PRODUCE COMPANY

- Exporter
- Fresh-Cut Processor
- Grower-Shipper / Packer
- Importer
- Produce Broker
- Produce Wholesaler-Distributor

Gross Annual Produce / Floral Related Sales

- Less than US \$500,000
- US \$500,000-2.5 million
- US \$2.5-5 million
- US \$5-10 million
- US \$10-25 million
- US \$25-50 million
- US \$50-100 million
- US \$100-200 million
- US \$200-300 million
- US \$300-500 million
- US \$500 million-1 billion
- US \$1 billion & above

Membership Dues

- US \$1,875
- US \$2,025
- US \$2,475
- US \$3,205
- US \$4,275
- US \$7,505
- US \$12,140
- US \$19,910
- US \$27,810
- US \$41,840
- US \$45,740
- US \$50,800

More options on the reverse side

BUSINESS SOLUTION PROVIDERS

- Agricultural Chemicals
- Agricultural Inputs
- Business Services
- Data Management / Software / Technology Provider
- Financial Services Provider
- Food Safety / Testing / Auditing Consultation
- Non-Produce Item Supplier
- Packaging Materials Provider
- Packing & Packaging Equipment Provider
- PR / Marketing / Advertising Services
- Processing Equipment Provider
- Sanitation Supplies & Equipment Provider
- Trade Media
- Transportation / Logistics Provider

Gross Annual Produce / Floral Related Sales

- Less than US \$500,000
- US \$500,000-1 million
- US \$1-3 million
- US \$3-5 million
- US \$5-10 million
- US \$10-50 million
- US \$50 million & above

Membership Dues

- US \$2,175
- US \$2,575
- US \$3,885
- US \$6,560
- US \$8,565
- US \$9,825
- US \$12,900

RETAIL-FOODSERVICE

- Convenience Operator
- eCommerce / Online / Meal Kits
- Foodservice Operator
- Supermarket Operator
- Wholesale Grocer

Gross Annual Produce / Floral Related Purchases

- Less than US \$10 million
- US \$10-50 million
- US \$50-100 million
- US \$100-500 million
- US \$500 million-1 billion
- US \$1 billion & above

Membership Dues

- US \$595
- US \$995
- US \$1,850
- US \$3,165
- US \$4,550
- US \$5,445

ALLIED ORGANIZATION

- Commodity Board
- Industry Association
- Non-Profit Organization
- State Department of Agriculture
- Wholesale Terminal Market

Gross Annual Produce / Floral Related Budget

- Less than US \$100,000
- US \$100,000-500,000
- US \$500,000-1 million
- US \$1-3 million
- US \$3-5 million
- US \$5 million & above

Membership Dues

- US \$995
- US \$1,715
- US \$2,315
- US \$4,105
- US \$6,985
- US \$12,085

SPECIAL CONTRIBUTIONS Join fellow industry leaders in helping grow the produce business for the future!

Food Safety & Government Advocacy Fund

The association is committed to providing expertise and leadership to promote food safety within the industry and with government and regulatory groups.

- US \$2,500

The Foundation for Fresh Produce

The vision of the foundation will be to grow a healthier world through improved access and support from the produce industry.

- US \$1,000
- US \$1,500
- US \$2,000
- Other: US \$ _____

PAYMENT INFORMATION*

By submitting this application, I understand the membership year runs January 1, 2022, through December 31, 2022. Membership benefits will begin upon receipt of dues payment and be retroactive to the 1st of the month in which dues are paid through December 31, 2022. Membership dues will be prorated when joining after January 31. Companies will be invoiced for annual membership renewal at end of year.

Annual membership dues and contributions: US \$ _____

- Check enclosed. (U.S. funds drawn on U.S. bank only.)
Check payable to Produce Marketing Association.
- ACH
- Wire Transfer
- MasterCard VISA American Express

Account # _____ Expiration Date _____
Name on Card _____ CVV _____

*Please contact Member Services at +1 (302) 738-7100, ext. 2 or MemberServices@pma.com for wire transfer and ACH details. Credit card payments are accepted up to US \$11,999.

Ninety percent of membership dues payment is deductible as an ordinary business expense. Restrictions on deductibility are imposed as a result of association lobbying activities. We estimate that the non-deductible portion of your 2022 membership dues, the portion that is allocated to lobbying, is 10%. Membership dues payments are not tax deductible as charitable contributions. Membership dues are payable annually on January 1.