

OCTOBER 14-16, 2026 | ORLANDO, FL

EXHIBITOR COST ESTIMATES

The following section provides estimated costs associated with the exhibition to help you plan and budget for your participation; please note that actual prices may vary.

Online ordering will open in June when the Exhibitor Service Kit becomes available. The Official Exhibitor Service Kit will include a complete list of approved vendors, and Global Experience Specialists (GES) will serve as the designated official contractor for this event.

GES - Installation & Dismantling Labor - Rates p/hr	Discount Rate	Regular Rate
Standard Time - ST	\$ 97.25	\$ 137.75
Over Time - OT	\$ 146.00	\$ 206.75

OCCC Rigging Labor - Assembly to be completed by exhibitor or contractor. On-site orders subject to price increase.	Incentive Rate
Rigging labor - Team of 3, 1 hour in & out	\$ 720.48
Rigging equipment - Par Can Light (each)	\$ 307.09

GES - Material Handling	Rate
Standard -25lbs or more -shipped within posted date range (per/lb)	\$ 1.09
Non-Standard- 25lbs or more-shipped outside posted date range (per/lb)	\$ 1.36
Flat Rate -items less than 25lbs	\$ 27.25
Product Storage (refrigeration to booth is no cost) (per/lb)	\$ 1.09

OCCC Air/Water/Drainage - Labor and placement not included. Labor required for air, water, & drain lines.	Incentive Rate
Compressed Air Connection	\$ 337.37
Natural Gas - 1-50,000 BTUs Connection	\$ 471.76
Water Outlet/ Connection	\$ 230.41
Water fill & drain 1-500 gallons	\$ 281.27
Water fill & drain, additional 100+ gallons (each)	\$ 40.47

GES - 10 x 10 Booth Package Includes:	Discount Rate	Regular Rate
(2) contemporary side chairs	\$ 266.75	\$ 401.00
(1) 6' skirted table		
(1) wastebasket		
(1) 10' x 10' standard carpet		
Cleaning - duration of show		
1st 200 lbs of material handling		

OCCC Electricity - Labor, Placement & 24-Hour Power are included. Onsite orders are subject to a 50% increase.	Incentive Rate
120 volt 5 AMP (500w) Floor Outlet (phone, laptop)	\$ 144.94
120 volt 10 AMP (1000w) (computer, printer, TV, Refrigerator)	\$ 173.92
120 volt 15 AMP (1500w) (Vacuum, coffee pot, toaster)	\$ 195.67
120 volt 20 AMP (2000w) (appliances)	\$ 218.57
International Power - 308 volt 20 AMP Single Phase - Ceiling Drop	\$ 671.48
208 volt 20 AMP Single Phase - Floor	\$ 267.00
208 volt 30 AMP Single Phase - Floor	\$ 353.09
15' Extension Cord	\$ 28.01
Power Strip	\$ 28.01

GES - 10 x 20 Booth Package Includes:	Discount Rate	Regular Rate
(2) contemporary side chairs	\$ 484.50	\$ 726.25
(1) 6' skirted table		
(1) wastebasket		
(1) 10' x 20' standard carpet		
Cleaning - duration of show		
1st 200 lbs of material handling		

AV Rentals	Rate
Digital Cable TV	\$ 500.00
55" Flat Screen TV with dual post stand	\$ 1,750.00
55" Flat Screen Monitor with speakers, table-top stand	\$ 1,470.00

GES Carpet Package - per sq.ft. Includes padding, visqueen, delivery & installation.	Discount Rate	Regular Rate
Value Carpet	\$ 5.79	\$ 8.65
Classic Carpet	\$ 6.56	\$ 9.95
Vacuum before show open only	\$ 0.50	\$ 0.56
Vacuumbdaily	\$ 0.42	\$ 0.61

Smart City - Labor not included	Discount Rate	On-Site Rate
Basic Internet, not for streaming	\$ 1,095.00	\$ 1,674.00
Dedicated Internet, for streaming & webcast (3Mbps)	\$ 3,495.00	\$ 5,244.00
Wireless Internet - Standard - 5 device limit	\$ 2,339.00	\$ 3,368.00
Single Line Telephone - With or Without Device	\$ 275.00	\$ 414.00

GES Furniture / Accessories	Discount Rate	Regular Rate
6 ft. skirted table	\$ 135.72	\$ 204.10
Chair (plastic contour)	\$ 58.24	\$ 86.84
Wastebasket	\$ 20.23	\$ 30.16

IFPA Registration Early - Before Sep 21	Member Rate	Non-Member
Trade Show Only Pass	\$ 1,195.00	\$ 1,795.00
Exhibitor Trade Show Only Pass	\$ 295.00	\$ 475.00
Exhibitor Booth Worker All Access Pass Upgrade	\$ 375.00	\$ 655.00

QUESTIONS? Contact Nancy
+1 (302) 781-5857 or npickersgill@freshproduce.com

Below are sample booth packages offered by our General Contractor, GES. These examples are provided to help you estimate costs and plan your booth while you await the Exhibitor Service Kit, launching in June. Additional options will be available—this is just a preview. All orders must be placed through the Service Kit.

New exhibitors receive a 10% discount.

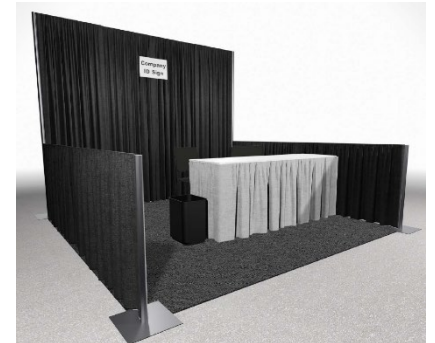
IFPA Booth Package 1

10x10 Rate \$266.75

10x20 Rate \$484.38

Includes:

- (1) Standard Carpet (choice of color)
- (1) 6' Skirted Table (choice of color)
- (2) Contemporary Side Chairs
- (1) Wastebasket
- Cleaning for the Duration of the Show
- 200 lbs of Material Handling



IFPA Booth Package 2

Rate \$2132.87

- (1) 3M FIT Back Wall
- (1) 3M Graphics
- (1) 1M Counter
- (1) 1M Counter Graphics
- (1) 10x10 standard carpet
- (1) Barstool
- (1) Wastebasket



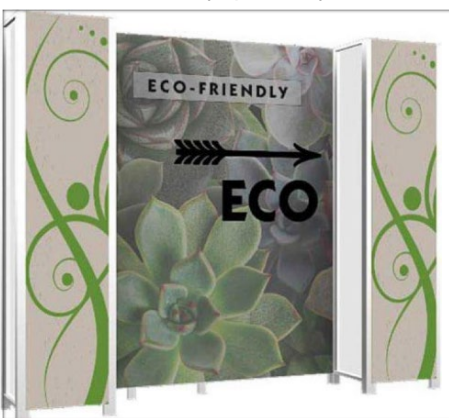
Exhibit+ Displays

Options for back wall graphics. (graphics must be provided and uploaded to GES)

Turnkey exhibit rental packages with custom graphics printed on environmentally friendly and sustainable fabric. Certified Global Recycled Standard (GRS) V4.0. and USB Certification. Fabrics composition consisting of up to 100% recycled post-consumer products. The deadline for ordering Exhibit Systems is 30 days before show open.

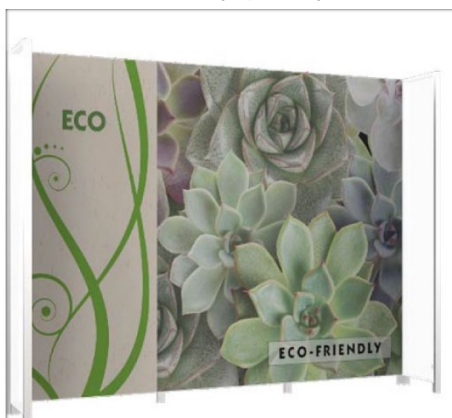
Booth A 10x10

Rate: \$2898.22 (3 panels)



Booth B

Rate: \$3066.44 (1 panel)



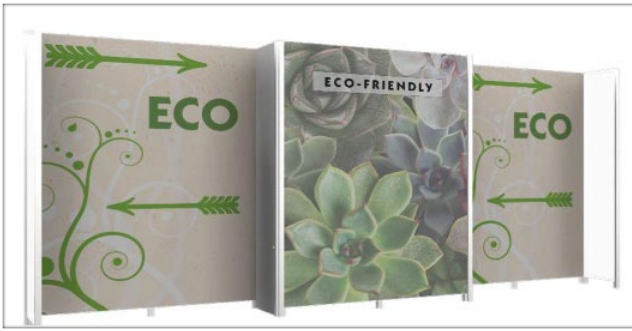
Booth C

Rate: \$2021.50 (1 panel + side walls)



Booth D 20 feet wide

Rate \$4486.04 (3 graphic panels)



Booth E 20 feet wide

Rate \$4392.96 (2 graphic panels)



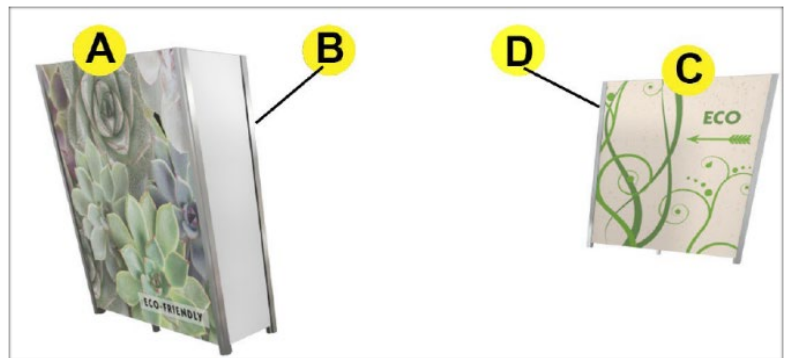
Booth F 20 feet wide

Rate \$4543.76 (3 graphic panels)



Booth G 20 feet wide

Rate \$6236.62 (4 graphic panels)



Exhibit+ Bundle Package

Rate: \$2288.25

Purchase Package C + 10x10 IFPA Booth Package

(1) graphic panel

(1) 10' x 10' Standard Carpet (choice of color)

(1) 6' Skirted Table (choice of color)

(2) Contemporary Side Chairs

(1) Wastebasket

Cleaning for the Duration of the Show

200 lbs of Material Handling

Package must be ordered separately in the service kit



Exhibit Bundle +

Fabric backwall with flooring and furniture

Bundle +1

10x10

Rate \$4102.54



Bundle +4

10x10

Rate \$4059.12



Bundle +5

10x10

Rate \$3150.35



Bundle +8

10x10

Rate \$3119.08

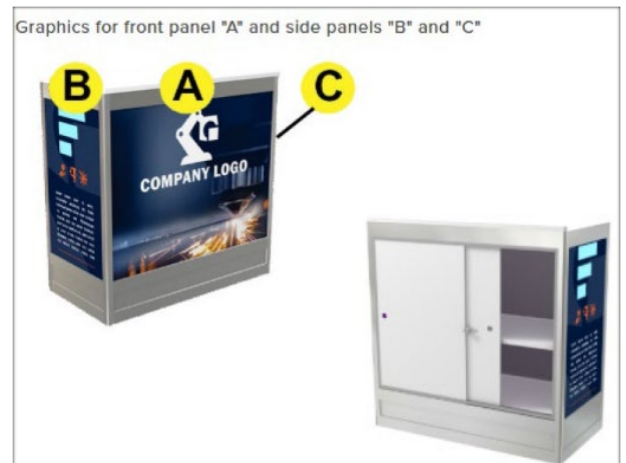


Display Counters

1M exhibit counter rental with custom graphics.

Rate \$1114.36

Counters include shelving with lockable doors for secure storage. Custom graphics for the front and sides are available. Prices include shipping, delivery, rental, material handling, and removal for the rented counter display.



2M exhibit counter rental with custom graphics.

Rate \$1655.68

Counters include shelving with lockable doors for secure storage. Custom graphics for the front and sides are available. Prices include shipping, delivery, rental, material handling, and removal for the rented counter display.



Seating

Bar Value Package 1

Rate: \$298.58

Includes:

2 Padded stools

1 Starbase Bar Table, 20" round x 40"H



Chair Value Package 2

Rate: \$386.56

Includes:

3 Chairs

1 Starbase Table, 40" round x 30"H



Bar Premium Package 1

Rate: \$1652.50

Includes:

4 Lift Barstools, Retro style white vinyl with hydraulic lift & high gloss chrome base 15"L, 15"D, 22-33"H

1 Ventura Café Table, maple top, 72.25"L, 26.25"D, 42"H



Lounge Packages

Sofa Classic 1

Rate: \$2080.96

Includes: 2 Naples Chairs, 1 Naples Sofa, 1 Adelaide cocktail table & 1 Adelaide end table (black)

Note: white option available at \$3331.93



Lounge Premium Package

Rate: \$1079.44

Includes: 2 Naples Chairs, 1 Adelaide end table (black)

Note: white option available at \$1759.91

