



**2022 Global Produce and Floral Show**  
**October 27-29, 2022**  
**Orange County Convention Center**  
**Orlando, FL**



**LEAD RETRIEVAL ORDER FORM** [Order Online](#) **DISCOUNT DEADLINE: October 3, 2022**

**NOTE:** Companies that are exhibiting for the first time at the Global Produce & Floral Show, ExpoBadge will discount the below cost of scanner by 50% In order to take advantage of this discount please fax the completed order form to 714-632-8345 or call our office at 1-800-490-9941 so we can verify your company's participation this year.

<b>ExpoBadge Lead Retrieval Equipment</b> <i>Equipment descriptions on Page 2</i>	<b>DISCOUNT</b>	<b>REGULAR</b>	<b>QUANTITY</b>	<b>TOTAL</b>
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**Handheld Scanners:**

*(Battery operated scanners; no electricity required)*

ExpoBadge Axist	\$335	\$365		
ExpoBadge Panoptic	\$400	\$430		
ExpoBadge Add on Printer	\$190	\$205		

**Mobile Application:**

ExpoBadge Lead Retrieval App <i>(one license)</i>	\$310	\$340		
Additional Licenses	\$200	\$215		

**ExpoBadge Extras:**

Personalized Action Codes	\$75	\$100		
Paper: Additional Roll	\$17	\$22		
USB Flash Drive	\$100	\$125		
Delivery, Setup, and Training	\$95	\$125		
ExpoBadge Badge Kit	\$450	\$450		
ExpoBadge API Developers Kit	\$775	\$775		

Federal Tax ID # 20-8676699

**Sub Total:**

**Processing Fee:**

\$15.00

**Grand Total:**

<b>Company Information</b>			
COMPANY	CONTACT	BOOTH #	
ADDRESS 1	CITY	ZIP CODE	
ADDRESS 2	STATE	COUNTRY	
EMAIL	PHONE	ONSITE PHONE	

**ONLINE ORDERS:**

[IFPA2022](#)

**EMAIL ORDERS TO:**

[orders@expobadge.com](mailto:orders@expobadge.com)

**FAX ORDERS TO:**

714-632-8345

<b>Payment Information</b> *Billing Zip Code Required			
AMERICAN EXPRESS	MASTERCARD	VISA	CHECK
CREDIT CARD #	EXPIRATION DATE		
NAME ON CARD	*BILLING ZIP CODE		

**MAIL ORDERS TO:**

ExpoBadge, Inc.  
 1075 N. Tustin St. #6250  
 Orange, CA 92863, USA

**FOR ASSISTANCE CALL:**




toll free 800-490-9941  
 +1-714-630-2945


**Terms and Conditions: I have read and agreed to the following terms and conditions.**

All equipment ordered must be picked up at the service desk prior to the start of the show, unless you have ordered Delivery and Set-up. Failure to pick up equipment does not entitle you to a refund. All equipment must be returned to the service desk within 1 hour of show close to avoid additional \$100.00 charge. A non-refundable charge of \$2,500.00 will be applied for each piece of equipment not returned to ExpoBadge, Inc. at the close of show. There will be a \$100.00 charge for the loss or damage of ExpoBadge data card. All cancellations must be submitted in writing 2 weeks prior to the start of the show; there are no refunds or cancellations after this time. There is a \$75.00 fee for all cancellations prior to 2 weeks before show. There is no refund on paper or badge kits. ExpoBadge, Inc. will not be responsible for the type or amount of data provided by show management. Liability for damage of any cause whatsoever will be limited to the total price of goods and services provided by ExpoBadge, Inc.

Please feel free to review our Privacy Policy and commitment to GDPR compliance [here](#).

**ELECTRONIC LEADS DELIVERY:** An email containing a link to your leads will be sent to the email address on file within 24 hours of the close of the show. Your leads will be available in multiple formats: Excel, .CSV, and .TXT

HANDHELD SCANNERS	DETAILS	LEADS FORMAT
<b>ExpoBadge Panoptic</b> 	<p>The <b>ExpoBadge Panoptic</b> is a wireless, handheld, state-of-the-art scanning device (Android) that is the fastest scanner in the market. Uploads lead detail in real-time. Leads can be accessed anytime from ExpoBadge's secure website. Includes an easy-to-use notes option for quickly recording notes specific to each lead. (Requires nightly charging.)</p>	Electronic
<b>ExpoBadge Axiot</b> 	<p>The <b>ExpoBadge Axiot</b> is a wireless, handheld device (Android). Uploads lead detail in real-time. Includes an easy-to-use notes option for quickly recording notes specific to each lead. Leads can be accessed anytime from ExpoBadge's secure website.</p>	Electronic
<b>Wireless Printer Add-On</b> 	<p>Add a Wireless printer to either Elite or Exceed and receive your leads both on paper and electronically!</p>	Paper

MOBILE APP	DETAILS	LEADS FORMAT
	<p>The <b>ExpoBadge Lead Retrieval App</b> is lead retrieval made smart. Scan, qualify, and survey attendees at events using smart phones or tablets (compatible with most Apple and Android devices). Works with or without an active internet connection or data plan; internet connectivity required for activation.</p>	Electronic

EXTRAS	DETAILS
<b>Delivery, Setup &amp; Training</b>	ExpoBadge staff will deliver your order to your booth, set-up the devices and train all exhibit booth personnel. [There is no charge for pick-up at ExpoBadge lead retrieval service desk.]
<b>USB Flash Drive</b>	Portable USB ver. 2.0 memory device. Leads will be downloaded to your Flash Drive upon return of equipment at the end of the show.
<b>ExpoBadge Badge Kit</b>	The ExpoBadge Badge Kit is an encoding package intended for exhibitors that will be utilizing their own scanning equipment at the show. This kit will enable you to map the data scanned to the appropriate fields in your software. As soon as the badge has completed the approval process, the Badge Kit will be sent.
<b>API Developers Kit</b>	If you own your own Lead Retrieval system and would like to capture full attendee contact information in real time, our ExpoBadge API Developers Kit will allow you to retrieve each attendee's contact information via a direct API link to our registration database. We will send you API documentation, including instructions for your IT department to set up the data transfer and all credentials necessary to access our database. This will allow you to scan a badge on the tradeshow floor and send an ID to our database, which will immediately return the attendee's full contact information, making it available for direct import into your CRM or lead capture software. *This item also include our Badge Kit product.



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**STANDARD ACTION CODES**

ExpoBadge offers each exhibitor a complimentary list of standard qualifiers.

ADD TO MAILING LIST	HOT LEAD!	PRODUCT B	SCHEDULE DEMONSTRATION
CURRENT CUSTOMER	INQUIRY ONLY	PRODUCT C	SEND LITERATURE
DISTRIBUTOR	INTERESTED BUYER	PRODUCT D	SEND PRICING INFO
HAS PURCHASING AUTHORITY	OEM	PRODUCT E	VAR
HAVE SALES REP CALL	PRODUCT A	PRODUCT F	WANTS PRESENTATION

**PERSONALIZED ACTION CODES**

For an additional fee, you can personalize your action codes in order to better qualify each lead. Enter personalized action codes using our online order form or complete the template below.

**Your codes will be ready with your equipment at our service desk. Maximum 35 characters per code.** Custom Action Codes cannot include these characters: apostrophe ('), slash (/), backslash (\), period (.), carat (^), or quote (").

1	_____	11	_____
2	_____	12	_____
3	_____	13	_____
4	_____	14	_____
5	_____	15	_____
6	_____	16	_____
7	_____	17	_____
8	_____	18	_____
9	_____	19	_____
10	_____	20	_____