



Exhibition Cost Estimates
IFPA Global Produce and Floral Show
October 20-21, 2023
Anaheim, California

Material Handling - GES

Advanced warehouse and direct to show site rates

Type	Rate
Standard -25lbs or more Shipped to Advanced within posted date range Shipped Direct within posted Move-in/out or target	\$1.01 per lb
Non Standard - 25lbs or more Shipped to Advanced outside posted date range Shipped Direct outside posted Move-in/out or target	\$1.27 per lb
Flat Rate - less than 25lbs (Arrives anytime) Shipped to Advanced or Direct-to Show	\$25.25 Each

Product Storage/Delivery Rates - GES

Service	Rate
Product Storage and Material Handling	\$1.01 per lb
Product Delivery & Pickup (between refrigerated storage and booth)	No Charge

Installation & Dismantling Labor – GES

Rates listed below are per hour.

Rate	ST	OT
Discount	\$90.10	\$134.89
Regular	\$134.89	\$191.07

Carpet Package - GES

Rates quoted are per square foot. Package includes padding, visqueen delivery, installation, rental, and removal.

Item	Discount Rate	Regular Rate
13 oz. Standard Carpet	\$4.99	\$7.52
26 oz. Plush Carpet	\$5.70	\$8.66
50 oz. Ultra Carpet	\$6.44	\$9.61

Carpet Cleaning - GES

Service	Discount Rate	Regular Rate
Vacuum & empty wastebasket before show opens only	\$.46 per sq. ft.	\$.52 per sq. ft.
Vacuum & empty wastebaskets daily	\$.40 per sq.ft.	\$.60per sq.ft.

Booth Packages – GES

10 x 10 Booth Package	Rate
(2) contemporary side chairs	Included
(1) 6' skirted table	Included
(1) wastebasket	Included
(1) 10' x 10' standard carpet	Included
Cleaning for duration of show	Included
Product delivery	Included
Product storage	Included
1st 200 lbs of material handling	Included
Total Discounted Rate For Package	\$246.72

10' x 20' Booth Package	Rate
(2) contemporary side chairs	Included
(1) 6' skirted table	Included
(1) wastebasket	Included
(1) 10' x 20' carpet	Included
Cleaning for the duration of show	Included
Product delivery	Included
1st 200 lbs of material handling	Included
Total Discounted Rate For Package (product storage not included)	\$447.85

Furniture/Accessories – GES

Item	Discount	Regular
6 ft. skirted table	\$125.61	\$188.68
Chair (plastic contour)	\$53.80	\$80.30
Wastebasket	\$18.71	\$28.09

Internet/Networking/Phone –

Item	Base Rate	On-site
Dedicated 3 Mbps Internet	\$4370.00	\$5244.00
Basic Internet: 1 IP Address, no router, light usage	\$1140.00	\$1368.00
Additional Devices	\$220.00	\$255.00
Hub/Switch Rental – 24 port	\$225.00	\$270.00
Patch Cable 100 ft Cat5e	\$62.00	\$74.00
Unrestricted telephone line (includes set)	\$345.00	\$414.00
Speaker phone with line	\$575.00	\$690.00

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Electricity – GES

NOTE: Outlet not included with booth rental. Prices include outlet, installation, and material (one cord p/outlet). 24-hr power will have separate package pricing. On-site orders are subject to 50% price increase over base rates. A complete order must be received by discount deadline date.

Item	Discount Rate	Base Rate
Single Outlet – 120 volt 5 AMP (500w) [Phone, laptops, lead retrieval, water	\$139.44	\$209.30
Single Outlet - 120 volt 10 AMP (1000w) [Desktop computer, fax, printer, TV, Refrigerator]	\$237.48	\$356.21
Single Outlet – 120 volt 15 AMP (1500w) [Vacuum, coffee pot, iron, toaster]	\$307.05	\$460.86
Single Outlet - 120 volt 20 AMPS (2000w)	\$376.91	\$565.51
25' Extension Cord (power and labor not included)	\$33.12	\$33.12
6 outlet power strip	\$26..25	\$37.80

Rigging Labor a la carte – GES

Note: ACC does not assemble items. Assembly to be completed by exhibitor or GES. On-site orders are subject to 50% price increase over base rates.

Labor	Discount Rate	Base Rate
High Lift with operator - first hour in and out - Straight time	\$534.95	\$605.76
High Lift with operator - first hour in and out - Over time	\$617.55	\$734.85
¼ ton Electric chain hoist	268.53	\$402.79

Air/Water/Drainage/Lighting – GES

NOTE: Labor and placement included. Service available from the floor. Additional cost to drop from overhead. On-site orders are subject to 50% price increase over

Item	Discount Rate	Base Rate
Air Outlet – (1/2 FPT service outlet, 90 PSI max)	\$809.89	\$1215.26
Gas Outlet	\$905.91	\$1356.14
Water Outlet	\$809.89	\$1215.26
Water fill & drain – 1-199 gallons	\$606.91	\$911.09
Water fill & drain – 200-399 gallons	\$891.54	\$1343.20
Single Utility Sink	\$368.54	\$393.75

Cleaning stations will also be located throughout the show floor for exhibitor use.

Hanging Sign + Package

Item	Discount Rate	Base Rate
Package, Hanging Sign - Non Electrical, 10' or less	\$1963.30	\$2595.50
Package, Hanging Sign - Non Electrical, 11-15"	\$2347.90	\$3107.20
Package, Hanging Sign - Non Electrical, 16'-20'	\$2959.00	\$3928.60
Package, Hanging Sign - With Owned Lighting 10' or less	\$2117.10	\$2804.20
Package, Hanging Sign - With Owned Lighting 11'-15'	\$2584.90	\$3413.80
Package, Hanging Sign - With Owned Lighting 16'-20'	\$2978.60	\$3942.40
Package, Hanging Sign - With Owned Rotating Motor, 10' or less	\$2171.10	\$2878.20
Package, Hanging Sign - With Owned Rotating Motor, 11'-15'	\$2542.90	\$3369.00
Package, Hanging Sign - With Owned Rotating Motor, 16'-20'	\$2939.60	\$3897.50

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